


# 34 CRUCIAL TIPS FOR YOUR NEXT JOB INTERVIEW




## COMMON NONVERBAL MISTAKES MADE DURING JOB INTERVIEWS

**67%**  Fail to make eye contact


**47%**  Have little knowledge of the company

**38%**  Don't smile

**33%**  Have bad posture

**33%**  Fidget too much

**26%**  Have a weak handshake

**21%**  Play with their hair or touch their face

**21%**  Cross their arms over their chest


**9%**  Use too many hand gestures



In a survey of more than 2,000 hiring managers, **33%** claimed to know whether or not they would hire someone within 90 seconds.

## STATISTICS SHOW THAT FIRST IMPRESSIONS ARE DETERMINED BY:

**55%**  The way you dress, act, and walk through the door

**38%**  The quality of your voice, grammar, and confidence

**7%**  The words you choose to say

## THINGS THAT HAVE AN IMPACT ON FIRST IMPRESSIONS

**70%** of employers claim they don't want applicants to be **overly fashionable** or **trendy**

**65%** of hiring managers say clothes can be the **deciding factor** between two similar candidates

## BRIGHTLY-COLORED CLOTHING IS BAD



## TOP 10 MOST COMMON INTERVIEW MISTAKES

- Over-explaining why you lost your last job
- Conveying that you're not over losing your last job
- Lacking humor, warmth or personality
- Not showing enough interest or enthusiasm
- Inadequate research about a potential employer
- Concentrating too much on what you want
- Trying to be all things to all people
- "Winging" the interview
- Failing to set yourself apart from other candidates
- Failing to ask for the job

## 4 QUESTIONS MOST LIKELY TO BE ASKED

- What was your experience like at...?
- Why do you want to work for us?
- What do you know about our company?
- Why did you leave your previous job?

## 4 MOST IMPORTANT INTERVIEW TIPS

- Learn about the organization
- Have a specific position in mind that you'd like to fill
- Review your qualifications for the job
- Be ready to briefly describe related experience